Good practices

Nuno Rosa Dias, a businessman who created a business based on art and tradition

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Campany Name: O Homem Almofada

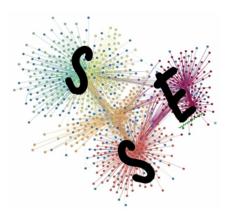
Place: Évora; Portugal

Activity:

Design of Cushions in Arraiolos Point in a traditional and handmade way.

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«Change of life with the Pandemic. The Project "O Senhor Almofada»

Nuno was born in Cascais but lived almost all his life in Évora. Until March 2020, he was working in Lisbon but due to the Pandemic, he stayed in Lay-Off and chose to stay in Arraiolos, at the Family home, where he had the idea to start this new project.

What it is the O Senhor Almofada?

Initially Nuno Rosa Dias began by making cushions with Arraiolos stitch embroidery for decoration and to offer to friends, as a hobbie. Until in August 2020 he sold the first cushion, he later realized that he could create a business with the theme.

"Derived from having a lot of free time, I did a Workshop on the Arraiolos stitch, a theme that had already been challenged for years by a friend who has a Carpet Shop. Initially I first embroidered a 20x20 Frame, but as I liked Cushions instead of Rugs, I began to embroider but with Patterns created by me and the colors I liked the most."

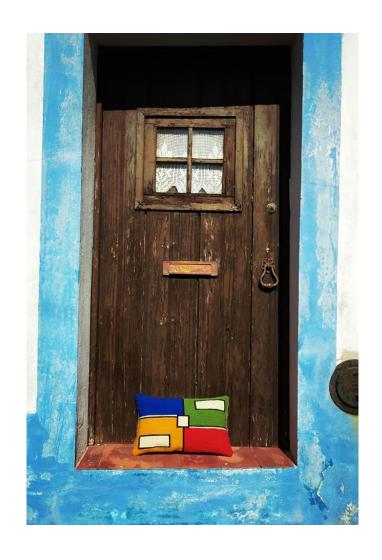


One of Nuno Rosa creations

How do you describe the process of creating your company?

What started as a joke, became something more serious over time and currently Nuno have Brand Created and Registered in Portugal.

"I slowly began to consider whether I should not take this project more seriously and in September 2020 in conversation with an American friend who lives in Lisbon, and who worked in Art in Los Angeles, told me that he loved my pillows, that the patterns and colors were very beautiful and that I could sell. That same day I decided to create a profile just for the project and in 5 minutes I invented "Mr. Cushion", I still equated in English but wanted to keep in our language out of respect for an ancient tradition and because I do not agree with foreignisms for everything."



"O Senhor Almofada" Creations





"O Senhor Almofada" Creations

What support have you received from the public administration for the creation of the company (financial, mentoring...)?

Nuno Rosa Dias received no financial or mentoring support, or others, to create your company.

"I opened the activity in my name (I didn't create a Company) for this particular type of business and I didn't have any support because I didn't ask for it either."

Although he did not have state support, he has been interviewed on several television programs.

"In October 2020 I went to RTP1 to present the Project in the Program "Praça da Alegria", I have already been interviewed for several Reports in Newspapers, as well as for other Programs in RTP and SIC!"



Do you have any advice for a senior entrepreneur who is thinking about venturing into creating a company?

A global crisis/pandemic can change the lives of the population and jobs are no longer guaranteed, flexibility and the opportunity to create new businesses must be taken advantage of. "My advice is to use my example, a joke came a small business, that is, take the opportunities that arise and turn them into something positive, the central point is to take pleasure in what is done and not be ashamed to fight for what we like and believe.""

"O Senhor Almofada" Creations



